

**YOUR SAVVY PARTNER FOR  
MAILING, PRINTING AND DATA**

**2020 RATE SHEET**

| Presort Standard<br>USPS Marketing Mail<br>Commercial Rates<br>Letters | 3.5 oz or less | Automation  |         |         |       | Non-Automation |       |                |         |         |       |
|--|----------------|-------------|---------|---------|-------|----------------|-------|----------------|---------|---------|-------|
|  |                |             |         |         |       | Machinable     |       | Non-Machinable |         |         |       |
|  |                | Entry Point | 5-Digit | 3-Digit | AADC  | Mixed AADC     | AADC  | Mixed AADC     | 5-Digit | 3-Digit | AADC  |
| None, Per Piece  | 0.259          |             |         | 0.284   | 0.299 | 0.295          | 0.305 | 0.539          | 0.607   | 0.629   | 0.702 |
| DNDC   | 0.239          |             |         | 0.264   | 0.279 | 0.275          | 0.285 | 0.519          | 0.587   | 0.609   | 0.682 |

| Presort Standard<br>USPS Marketing Mail<br>Non-Profit Rates<br>Letters | 3.5 oz or less | Automation  |         |         |       | Non-Automation |       |                |         |         |       |
|--|----------------|-------------|---------|---------|-------|----------------|-------|----------------|---------|---------|-------|
|  |                |             |         |         |       | Machinable     |       | Non-Machinable |         |         |       |
|  |                | Entry Point | 5-Digit | 3-Digit | AADC  | Mixed AADC     | AADC  | Mixed AADC     | 5-Digit | 3-Digit | AADC  |
| None, Per Piece  | 0.138          |             |         | 0.163   | 0.178 | 0.174          | 0.184 | 0.418          | 0.486   | 0.508   | 0.581 |
| DNDC   | 0.118          |             |         | 0.143   | 0.158 | 0.154          | 0.164 | 0.398          | 0.466   | 0.488   | 0.561 |

| Presort Standard<br>USPS Marketing Mail<br>Commercial Rates<br>Flats | 4 oz or less    | Automation |         |       |           | Non-Automation |         |       |           |  |
|--|-----------------|------------|---------|-------|-----------|----------------|---------|-------|-----------|--|
|  | Entry Point     | 5-Digit    | 3-Digit | ADC   | Mixed ADC | 5-Digit        | 3-Digit | ADC   | Mixed ADC |  |
|  | None, Per Piece | 0.418      | 0.543   | 0.608 | 0.666     | 0.501          | 0.594   | 0.650 | 0.685     |  |
|  | DNDC            | 0.375      | 0.500   | 0.565 | 0.623     | 0.458          | 0.551   | 0.607 | 0.642     |  |
|  | More than 4 oz  |            |         |       |           |                |         |       |           |  |
|  | Per Piece +     | 0.184      | 0.309   | 0.374 | 0.432     | 0.267          | 0.360   | 0.416 | 0.451     |  |
|  | None, Per lb    | 0.935      | 0.935   | 0.935 | 0.935     | 0.935          | 0.935   | 0.935 | 0.935     |  |
|  | DNDC, Per lb    | 0.763      | 0.763   | 0.763 | 0.763     | 0.763          | 0.763   | 0.763 | 0.763     |  |

| Presort Standard<br>USPS Marketing Mail<br>Non-Profit Rates<br>Flats | 4 oz or less    | Automation |         |       |           | Non-Automation |         |       |           |  |
|--|-----------------|------------|---------|-------|-----------|----------------|---------|-------|-----------|--|
|  | Entry Point     | 5-Digit    | 3-Digit | ADC   | Mixed ADC | 5-Digit        | 3-Digit | ADC   | Mixed ADC |  |
|  | None, Per Piece | 0.231      | 0.349   | 0.423 | 0.458     | 0.295          | 0.387   | 0.443 | 0.478     |  |
|  | DNDC            | 0.188      | 0.306   | 0.380 | 0.415     | 0.252          | 0.344   | 0.400 | 0.435     |  |
|  | More than 4 oz  |            |         |       |           |                |         |       |           |  |
|  | Per Piece +     | 0.042      | 0.167   | 0.232 | 0.290     | 0.125          | 0.218   | 0.274 | 0.309     |  |
|  | None, Per lb    | 0.793      | 0.793   | 0.793 | 0.793     | 0.793          | 0.793   | 0.793 | 0.793     |  |
|  | DNDC, Per lb    | 0.621      | 0.621   | 0.621 | 0.621     | 0.621          | 0.621   | 0.621 | 0.621     |  |

| USPS First Class Mail |                        | Automation |         |       |            | Non-Automation (Presorted) |                | Retail       |                    |
|-----------------------|------------------------|------------|---------|-------|------------|----------------------------|----------------|--------------|--------------------|
|                       |                        | 5-Digit    | 3-Digit | AADC  | Mixed AADC | Machinable                 | Non-Machinable | Single Piece | Each additional oz |
|                       | Letters (1 oz or less) | 0.389      |         | 0.419 | 0.439      | 0.460                      | 0.610          | 0.550        | 0.150              |
|                       | Flats (1 oz or less)   | 0.430      | 0.577   | 0.620 | 0.716      | 0.810                      |                | 1.000        | 0.200              |
|                       | Postcards              | 0.260      |         | 0.270 | 0.276      | 0.285                      |                | 0.350        |                    |

**MAKE A GREAT PARTNER TODAY!**

**720-974-5623**